


The Sales Development Landscape

Data



Chat




ABM Orchestration



LinkedIn



Referrals




Sales Enablement



Mailings



Data Enrichment



Sales Acceleration/Auto Dialers




Conversation Intelligence



Email Response



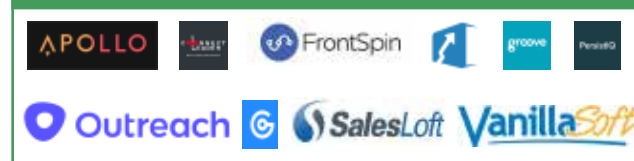
Automated Outbound Prospecting



Outsourced Services



Cadences



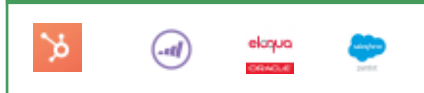
Team Management



Recruiting



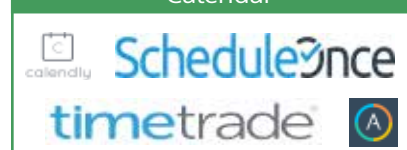
Marketing Automation




Consulting/Training



Calendar



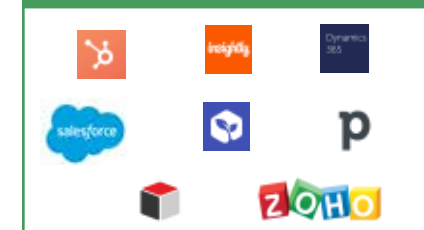
Schools



Prehiring



CRM



Signature Monitoring



Video Prospecting

